

Our Reference: TSP/12/2020

28 December 2020
The Project Manager
14 Bradfield Road
Hillside
Harare
Zimbabwe

Dear Mr. N Nyabango

Subject: AIBES LICENSES AND MAINTENANCE FEES REVIEW DOWNWARDS

Following the meetings we have had in November to resuscitate the operations of Aibes Property Sales, Allocations & Loan management system. We have come up with a proposal for license renewals and maintenance fees downwards for Tshepo in order to have a smooth running bug free and well supported system.

Below are the proposed fees for Licenses and maintenance fees for using Aibes for the year 2021.

QTY	DESCRIPTION	UNIT PRICE	AMOUNT	
	Option 1			
1	Aibes Software License per annum (per year)	480.00	US\$	480.00
1	Maintenance Fees per Annum	720.00	US\$	720.00
			US\$	1,200.00
	Option 2			
4	Aibes Software License per quarter (every 3 months)	180.00	US\$	720.00
4	Maintenance Fees per quarter	190.00	US\$	760.00
			US\$	1,480.00
	Option 3			
12	Aibes Software License per month	70.00	US\$	840.00
12	Maintenance Fees per month	80.00	US\$	960.00
			US\$	1,800.00

All prices are in United States Dollars. We accept payments in USD and in RTGS equivalent using the prevailing RBZ exchange rate at the date of payment.



NB: Maintenance fees are optional, if you opt for the indicated fees then the 2 parties (Dapsoft & Tshepo) will come up with an Service Level Agreement (SLA) to cover all the maintenance and servicing of the system both Online and Onsite. However, if you opt out of the stipulated maintenance fees, Tshepo Properties will be charged call out fees per every call at \$US35 per hour, whenever support and maintenance of the system is required.

Additional database licenses for other subsidiaries are given at 30% discount.